



**Microbusiness Loan Program
Request for Grant Applications (RFGA)
Round III**

Eligibility:

Community Development Financial Institutions (CDFIs) or Nonprofit Organizations.
Multiple awards may be granted.

Open Date:

Applications may be started in eCivis on October 30, 2024.

Application Deadline:

All applications are due by 17:00 on December 11, 2024.

For Assistance:

If you have questions about this grant solicitation or are having difficulties with eCivis,
please contact:

Jeff Hecht, Communications & Marketing Manager, Office of Economic Opportunity

jeff.hecht@oeo.az.gov

Overview

The Office of Economic Opportunity (OEO) is publishing this notice to announce the third round of availability of funds for the **Microbusiness Loan Program** to provide funding to eligible lending organizations starting Fiscal Year (FY) 2024. The Microbusiness Loan Program is established in accordance with [Laws 2023, Chapter 136, Section 4](#) and [Laws 2023, Chapter 133, Section 28](#) and aims to support small business development throughout the state of Arizona, to bolster economic development and job creation and retention by providing low-interest loans to microbusinesses through eligible lenders.

Previous Funding from Rounds I and II

This Request for Grant Applications (RFGA) reflects the third round of solicitations for funding grants through the Microbusiness Loan Program. In previous rounds (Round I, March 2024 and Round II, June 2024), OEO selected six (6) Arizona based CDFI and community nonprofit lending partners to issue microbusiness loans in the communities they serve. Collectively, these six lending partners cover Coconino, Yavapai, La Paz, Mohave, Cochise, Graham, Greenlee, Pima, Santa Cruz, and Yuma Counties as well as 22 Tribal communities in Arizona, spanning the entirety of the state. From the \$5,000,000 issued via the legislation that created the Microbusiness Loan Program, \$2,136,247 has been disbursed to CDFI and community nonprofit lending partners to date. Microbusiness lending commenced in August, 2024 for each of the six selected lending partners, and marketing efforts in communities across the state continue to introduce the program to qualifying borrowers.

Round I and II Lending Partners and Coverage Areas:

- Growth Partners Arizona - Coconino, Mohave, La Paz, and Yavapai Counties
- Native Community Capital - 22 Tribal communities in Arizona, spanning the entirety of the state
- Community Investment Corporation (CIC)/Groundswell Capital - Cochise, Graham, Greenlee, Pima, Santa Cruz Counties
- Verde Valley Regional Economic Organization - Verde Valley Region of Yavapai County
- Border Financial Resources - Yuma County

Following the completion of Round III grant funding, additional solicitation rounds may be used to expand the program and lending partner network as needed until a) all funding has been disbursed to CDFI/community nonprofit lending partners, or b) the June 30, 2025 deadline is reached for the disbursement of funds.

Program Activity Since Rounds I and II Launch:

- Announced selected program lending partners (listed above).

- Convene first “Community of Practice” meeting among all lending partners to share strategies and tactics for identifying microbusiness borrowers, setting expectations for program participants.
- Public launch of Microbusiness Loan Program with Governor’s announcement & roundtable listening session.
- Convene first “Marketing Steering Committee” meetings with representatives from each lending partner to identify marketing opportunities and media relations strategies to share information on the program.
- First loans issued by lending partners.

Scope of Work: State of Arizona will award funds to eligible entities with lending experience, including Community Development Financial Institutions (CDFIs) and nonprofit organizations, to facilitate loans to microbusinesses within the state and generate economic development and jobs.

- Grantees/lenders will offer individual loans to eligible microbusiness borrowers with a principal amount of up to \$50,000 per loan.
- Grantees should provide financial education and training to loan recipients, either through the use of internal training services if available, or through referrals of microbusiness loan recipients to local partner organizations that provide professional financial education.

Per [Laws 2023, Chapter 136, Section 4](#), to receive funding from the program, an eligible entity must satisfy the following criteria:

1. Have expertise in microbusiness loan applications and evaluating microbusiness creditworthiness. **[evaluation criteria #1 and #2]**
2. Establish an administrative system to monitor the microbusiness loans provided. **[evaluation criteria #3]**
3. Evaluate whether a proposed microbusiness loan will generate economic development and jobs within this state. **[evaluation criteria #4]**
4. Refer all microbusiness loan recipients to a local organization or nonprofit organization that provides professional financial education. **[evaluation criteria #5]**

For each loan disbursed by an eligible entity using monies from the program, the following requirements apply:

1. The principal amount of an individual loan may not exceed \$50,000.
2. Program monies may not be used for more than twenty-five percent of the principal amount of the loan, but the Office of Economic Opportunity may set a higher cap by rule.
3. Any principal and interest amounts repaid on program monies shall be used only for additional microbusiness loans.

4. An eligible entity (Lender) that participates in the program shall certify with the Office of Economic Opportunity that a loan to a microbusiness complies with these requirements.
5. An eligible entity that participates in the program may charge application, commitment and loan guarantee fees as established by the eligible entity's management.

Fees charged by eligible entities pursuant to this subsection may not exceed the following:

- a. \$500 for loans with a principal amount at or below \$24,999.
- b. Two percent of the total loan principal for loans with a principal amount of \$25,000 or more.

Borrower Eligibility and Guidelines:

- Microbusiness eligibility: State registration in good standing, independent ownership and operation, and five or fewer employees.
- Microlending fund uses: Per [Laws 2023, Chapter 136, Section 4](#), a microbusiness loan provided by an eligible entity may be used for the following:
 1. Operation of the microbusiness, including creation and retention of jobs.
 2. Working capital.
 3. Acquisition or improvement of real property.
 4. Acquisition of machinery and equipment.
 5. Refinancing of debt obligations.

Community Partnership Collaboration:

Where appropriate, applicants are encouraged to work together to provide educational outreach and training, fill in gaps where one applicant can aid another, and *maximize the reach of the borrowers*.

Additional information requested by the applications:

Applicants are encouraged to provide a timeline and plan to show how they intend to reach communities not previously funded through prior rounds of Microbusiness Loan Program funds, including Metropolitan Phoenix, Maricopa County, and Pinal County. In addition, applicants are encouraged to show how (if applicable) they cover underserved and rural communities, including seven counties in Arizona that do not currently have CDFI coverage: Cochise, Coconino, Graham, Greenlee, La Paz, Mohave and Yavapai Counties.

OEO plans to market and advertise the microloan program to microbusinesses that are unable to access traditional funding sources and offer information on other similar programs using funding from this program and in coordination with grantees. Applicants should outline existing, proven, and proposed strategies along with a proposed marketing budget and timeline. Applicants can indicate if these marketing costs will be covered by the grant or non-grant funds. Marketing costs funded by grant funds are subject to limitations and subject to approval by OEO, and may not exceed \$5,000 per applicant organization.

Grantees can use up to 25% of the state's micro-loan fund awarded in grantee's total microlending loan pool. Proof of such may be shown through the grantee's loan agreement with

the borrowers or as specified by the grantee in their RFGA application. Grantees should specify their total dollar value of microlending funds available and other sources of funding currently available.

For existing grantees who received funding under Rounds I or II who wish to reapply for additional funding: Please complete a full new proposal meeting all the Application Guidelines indicated, and distinguish between any additional match funds received since the time of prior award(s), as well as any updated or new program goals and outcomes anticipated under Round III. All existing lending partners who reapply under Round III must be up to date on all programmatic and reporting requirements of the Microbusiness Loan Program.

Funding Available

Funding is made available by [Laws 2023, Chapter 136, Section 4](#) and [Laws 2023, Chapter 133, Section 28](#). The amount of remaining funding available for this third round of funding is \$2,863,753, and the Office of Economic Opportunity reserves the right to issue multiple awards, not to exceed \$2,000,000 per eligible lending organization.

Grantees will be notified by February 1, 2025. Funds unexpended by the end of each grant period, without an approved written extension, must be returned to the Arizona Office of Economic Opportunity.

All awards are subject to legislative appropriations and funding availability and are awarded at the discretion of the State of Arizona's Office of Economic Opportunity.

Initial Grant Period

All funding for the Microbusiness Loan Program will be funded for an initial period starting at the date of award issuance and ending June 30, 2029, subject to annual grant extensions based on the needs of the program.

Funds unexpended by the closeout of each grant (without an approved written extension) will be de-obligated and eligible for future use by the State's OEO department, as allowable based on legislative or other requirements. There will be 45 days of an administrative period post end of each fiscal year to submit eligible and approved expenses.

Grantee Eligibility

Applicants must be a Community Development Financial Institution (CDFI) or other nonprofit organization, with at least two years of lending experience. "Community development financial institution" means an entity that is currently certified pursuant to 12 Code of Federal Regulations 29 section 1805.201.

- Grantees must demonstrate expertise in microbusiness loan applications and processing, knowledge of evaluating microbusiness creditworthiness, and assessment of

whether a proposed microbusiness loan will generate economic development and jobs within this state.

- Grantees must have an administrative system in place for effective loan monitoring and reporting.
- Grantees must comply with Microlending rules and regulations.

Grantee Reporting Requirements:

- Quarterly reports for the first two years, then semi-annually or annually for the remaining grant duration, detailing microfunding information such as eligible recipients receiving funding, number and types of microbusiness loans, loan amounts, borrower and recipient locations, outstanding loan principals, loan losses, principal repayments, and interest and fees earned. Reports will be based on fiscal quarterly cycles, beginning March 31, 2025.
- Information reported by Grantees will be at a frequency and level of detail necessary to meet all reporting requirements and deadlines imposed by OEO and legislative appropriations, as applicable. If awarded, additional terms and conditions will be included in the grant agreement.
- Outreach and marketing activities and outcomes.
- Lending success stories with details of the purpose of the loan and photographs of the funded project, activity, business, etc.

Application Guidelines:

Organization Overview: Each applicant should provide an overview of your organization, which may include the following:

- Organization Name and Type of Business or nonprofit. Please upload documentation to prove CDFI or nonprofit status
- UEI (Unique Entity Identifier)
- Organization website
- Description of organization services provided, including description of current microbusiness lending program.
- Current microbusiness lending program size, total micro-lending fund pool(s), other sources of funding, etc.
- **Project Narrative:** Provide a project narrative to include anticipated populations this program will serve, service areas or geographic areas, estimated number and principal amount of loans to be provided, partner agencies included in the project, and the rationale/need for the project funding. Include proposed marketing strategy along with a proposed marketing budget and timeline, indicating if marketing costs will be covered by the grant or non-grant funds.
Project narrative should include a description of all “Grantee Eligibility and Guidelines” referenced within this announcement, as well as information addressing the “Evaluation Criteria” and factors.
- **Budget:** A comprehensive budget should include all anticipated program costs against the grant funds, including total loan principals, application/commitment and loan

guarantee fees established by the eligible entity's management, etc. Please specify anticipated interest rates and other fees as applicable. If awarded funding, you may be asked for justification on each program cost. Note: Administrative and overhead costs are not allowable.

- **Timeline:** Include a project timeline with achievable milestones and outcomes. This should identify specific dates throughout the term of the program with anticipated accomplishments and impacts. Timelines may include items such as the marketing and advertising of the program, application review and processing times, loan issuance and monitoring, anticipated duration of loans, reporting, and evaluating economic outcomes.
- **Outcome-oriented goals:** Outcome-oriented goals are independent of a specific timeframe and typically outline what the organization is aiming to achieve at some point in the future. The objectives for outcome-oriented goals provide more context around when this goal should be completed and how to measure the success of the goal.
- **Objectives:** Include measurable, specific actions the project will take in order to meet the goals. This will include a strategy to meet the project goals.
- **Outcomes:** Identify how the project will measure success through implementation, performance, accountability, and reporting. This should include specific, measurable, attainable, relevant and time-based outputs.
- Provide insights into the demand for and supply of participation within your industry, partners and borrowers. Identify any trends that support the need for these project funds.
- See Exhibit A for additional forms to submit at time of application, including a subrecipient assessment questionnaire and State of Arizona Substitute W-9: Request for Taxpayer Identification Number and Certification.

Evaluation Criteria

A review committee will evaluate applications and select those applications deemed susceptible for an award, in accordance with A.R.S § 41-2702, based upon the following criteria.

Each criteria will be evaluated on a scale of 1 to 3 with a 3 being exceeds criteria (or high evaluation) and a 1 being does not meet criteria (or low evaluation). The maximum points that an applicant may receive through this process is a score of 114 points.

Grant Evaluation Criteria					
		Weight	Points per Category	Individual Points	
1. Experience in offering loans (2 years min experience)		1	15		
	Total years lending experience			3	<i>*ineligible for grant if less than 2 years</i>
	Total years microlending experience			3	
	A currently developed microloan program Y/N			3	
	Current volume # of loans, by type			3	

	Current # personnel/staff with lending expertise			3	
2. Experience in evaluating small or microbusiness creditworthiness		1	12		
	Current underwriting process established			3	
	# of businesses evaluated in the past; # of successfully closed/completed loans (non-default)			3	
	% of applications vs. loans issued (loan approval vs. denial rates)			3	
	% loan default rate of prior loans			3	
3. Administrative system(s) in place to monitor the microbusiness loans provided		1	12		
	Ability to evaluate/track applicant eligibility			3	
	Ability to evaluate/track loan use of funds			3	
	Financial systems to track payments, repayments, default criteria, etc.			3	
	System in place to report on loan outcomes and metrics			3	
4. Process to evaluate whether a proposed microbusiness loan will generate economic development and jobs within this state		1	9		
	Reporting and evaluating metrics of loan applicants			3	
	Pre-loan evaluation of business type/need, and financial outcomes anticipated			3	
	Ability to evaluate loan uses and anticipated outcomes, such as #jobs created, # businesses assisted, increased revenue by %, reduced debt by %, reduced business interest rates, improved facilities, etc.			3	
	<i>Per OEO microlending report, examples of metrics include job creation, debt reduction, credit score improvement, financial stability, economic impact assessment on individuals and businesses, and adherence to specific financial ratios.</i>				
5. Extent of offering financial education and training		1	9		
	Current training program offered in house (online, &/or in person), or is training offered through a partner institution/referral			3	
	Amount of time training is required			3	
	Training required prior to loan issuance?			3	
6. Total microfunding available from other fund sources (total fund/pool \$ amount and funding sources), demonstrating Lender can accommodate a maximum of 25% State of AZ		1	3	3	<i>*ineligible for grant if total microloan funding pool is less than 3-times the amount of grant funds requested.</i>

program funds.				
7. Experience or capacity loaning in rural or under-represented communities, or communities not previously funded through prior rounds of Microbusiness Loan Funds	1	15		
Represents multiple counties			3	
Reaches Tribal communities			3	
No CDFI representation in county(s) served			3	
% portfolio of loans that serve rural or underserved communities, including seven counties in Arizona that do not currently have CDFIs, such as Cochise, Coconino, Graham, Greenlee, La Paz, Mohave and Yavapai.			3	
Serves Phoenix or Maricopa and/ or Pinal Counties			3	
8. Bilingual or multilingual options	1	12		
# and % of bilingual staff			3	
Advertisement materials in multi-languages/platforms			3	
Training/education materials in multi-languages/platforms			3	
Loan materials/documents in multi-languages			3	
9. Expected interest rate charged to applicants/borrowers	1	3	3	
10. Marketing and outreach plan	1	9		
Current marketing/outreach available for prior loans and existing portfolio			3	
New or intended marketing/outreach available for current grant			3	
Will marketing plan/outreach efforts be tailored to primary microbusiness types or other geographical needs located in each county served			3	
11. Expected number of applicants served	1	3	3	
12. Expected term of loans				
Prior/existing average loan durations	1	6	3	
Economic outcomes and success levels depending on loan durations			3	
13. Ability to report requested results				
Current or available reporting and monitoring systems in place	1	6	3	
Type of metrics and level of information collected/available from active and completed loans			3	

	<i>Per OEO microlending report, examples of metrics include job creation, debt reduction, credit score improvement, financial stability, economic impact assessment on individuals and businesses, and adherence to specific financial ratios.</i>				
Total Points Available			114		

Financial Reports & Payment Requests

The Grantee will submit all invoices or receipts and requests for payment through a financial report in eCivis. Invoices or receipts must be from approved categories only and show date of service, expenses incurred, and line item detail. All expenditures, invoices and final financial reports must be completed by June, 2029 unless grant extensions or written approval is provided by the OEO. If awarded, specific dates and additional terms and conditions will be included in the grant agreement.

How to Submit Applications

All applications must be submitted through eCivis. Paper applications will not be accepted. User guides may be accessed at the link below:
<https://acrobat.adobe.com/link/review?uri=urn:aaid:scds:US:6df0fea2-46d6-3444-b806-31dedba3d7e8>

Exhibit A

Additional forms to submit at time of application are attached.

State of Arizona Substitute W-9: Request for Taxpayer Identification Number and Certification
 Subaward Assessment Questionnaire

State of Arizona Substitute W-9: Request for Taxpayer Identification Number and Certification

Submit completed form to the State of Arizona Agency with whom you are doing business with for review and authorization.

1	Type of Request (Must select at least ONE) <input type="radio"/> New Request <input type="radio"/> New Location (Additional Address ID) <input type="radio"/> Change - Select the type(s) of change from the following: <input type="checkbox"/> Tax ID <input type="checkbox"/> Legal Name <input type="checkbox"/> Entity Type <input type="checkbox"/> Minority Business Indicator <input type="checkbox"/> Main Address <input type="checkbox"/> Remittance Address <input type="checkbox"/> Contact Information																													
2	Taxpayer Identification Number (TIN) (Provide ONE Only) TIN - OR SSN - -																													
3	Entity Name (As it appears on IRS EIN records, IRS Letter CP575, IRS Letter 147C or Social Security Administration Records, Social Security Card. If Individual, Sole Proprietor, Single Member LLC, enter First, Middle, Last Name.) Legal Name <input style="width:100%;" type="text"/> DBA Name <input style="width:100%;" type="text"/>																													
4	Entity Type (Must select ONE of the following) <table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td><input type="radio"/> Individual/Sole Proprietor or Single-Member LLC</td> <td><input type="radio"/> The US or any of its political subdivisions or instrumentalities</td> <td rowspan="2" style="width:10%;"></td> </tr> <tr> <td><input type="radio"/> Corporation</td> <td><input type="radio"/> A state, a possession of the US, or any of their political subdivisions or instrumentalities</td> </tr> <tr> <td><input type="radio"/> Partnership</td> <td><input type="radio"/> Other: Tax Reportable Entity</td> <td rowspan="2" style="text-align:center; vertical-align:middle;">Description <input style="width:100%;" type="text"/></td> </tr> <tr> <td><input type="radio"/> Limited Liability Company (LLC) including Corporations & Partnerships</td> <td><input type="radio"/> Other: Tax Exempt Entity</td> </tr> </table>			<input type="radio"/> Individual/Sole Proprietor or Single-Member LLC	<input type="radio"/> The US or any of its political subdivisions or instrumentalities		<input type="radio"/> Corporation	<input type="radio"/> A state, a possession of the US, or any of their political subdivisions or instrumentalities	<input type="radio"/> Partnership	<input type="radio"/> Other: Tax Reportable Entity	Description <input style="width:100%;" type="text"/>	<input type="radio"/> Limited Liability Company (LLC) including Corporations & Partnerships	<input type="radio"/> Other: Tax Exempt Entity																	
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5	Minority Business Indicator (Must select ONE of the following) <table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td><input type="radio"/> Small Business</td> <td><input type="radio"/> Small, Woman Owned Business- Hispanic</td> <td><input type="radio"/> Minority Owned Business- African American</td> </tr> <tr> <td><input type="radio"/> Small Business- African American</td> <td><input type="radio"/> Small, Woman Owned Business- Native American</td> <td><input type="radio"/> Minority Owned Business- Asian</td> </tr> <tr> <td><input type="radio"/> Small Business- Asian</td> <td><input type="radio"/> Small, Woman Owned Business- Other Minority</td> <td><input type="radio"/> Minority Owned Business- Hispanic</td> </tr> <tr> <td><input type="radio"/> Small Business - Hispanic</td> <td><input type="radio"/> Woman Owned Business</td> <td><input type="radio"/> Minority Owned Business- Native American</td> </tr> <tr> <td><input type="radio"/> Small Business- Native American</td> <td><input type="radio"/> Woman Owned Business- African American</td> <td><input type="radio"/> Minority Owned Business- Other Minority</td> </tr> <tr> <td><input type="radio"/> Small Business- Other Minority</td> <td><input type="radio"/> Woman Owned Business- Asian</td> <td><input type="radio"/> Non-Profit, IRC §501(c)</td> </tr> <tr> <td><input type="radio"/> Small, Woman Owned Business</td> <td><input type="radio"/> Woman Owned Business- Hispanic</td> <td><input type="radio"/> Non-Small, Non-Minority or Non-Woman Owned Business</td> </tr> <tr> <td><input type="radio"/> Small, Woman Owned Business- African American</td> <td><input type="radio"/> Woman Owned Business- Native American</td> <td><input type="radio"/> Individual, Non-Business</td> </tr> <tr> <td><input type="radio"/> Small, Woman Owned Business- Asian</td> <td><input type="radio"/> Woman Owned Business- Other Minority</td> <td></td> </tr> </table>			<input type="radio"/> Small Business	<input type="radio"/> Small, Woman Owned Business- Hispanic	<input type="radio"/> Minority Owned Business- African American	<input type="radio"/> Small Business- African American	<input type="radio"/> Small, Woman Owned Business- Native American	<input type="radio"/> Minority Owned Business- Asian	<input type="radio"/> Small Business- Asian	<input type="radio"/> Small, Woman Owned Business- Other Minority	<input type="radio"/> Minority Owned Business- Hispanic	<input type="radio"/> Small Business - Hispanic	<input type="radio"/> Woman Owned Business	<input type="radio"/> Minority Owned Business- Native American	<input type="radio"/> Small Business- Native American	<input type="radio"/> Woman Owned Business- African American	<input type="radio"/> Minority Owned Business- Other Minority	<input type="radio"/> Small Business- Other Minority	<input type="radio"/> Woman Owned Business- Asian	<input type="radio"/> Non-Profit, IRC §501(c)	<input type="radio"/> Small, Woman Owned Business	<input type="radio"/> Woman Owned Business- Hispanic	<input type="radio"/> Non-Small, Non-Minority or Non-Woman Owned Business	<input type="radio"/> Small, Woman Owned Business- African American	<input type="radio"/> Woman Owned Business- Native American	<input type="radio"/> Individual, Non-Business	<input type="radio"/> Small, Woman Owned Business- Asian	<input type="radio"/> Woman Owned Business- Other Minority	
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6	Veteran Owned Business <input type="checkbox"/> YES <input type="checkbox"/> NO																													
7	Entity Address Main Address (Where tax information and general correspondence is to be mailed) Remittance Address (Where payment is to be mailed) <input type="checkbox"/> Same as Main <table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td colspan="3">Address Line 1</td> <td colspan="3">Address Line 1</td> </tr> <tr> <td colspan="3">Address Line 2</td> <td colspan="3">Address Line 2</td> </tr> <tr> <td>City</td> <td>State</td> <td>Zip code</td> <td>City</td> <td>State</td> <td>Zip code</td> </tr> </table>			Address Line 1			Address Line 1			Address Line 2			Address Line 2			City	State	Zip code	City	State	Zip code									
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8	Vendor Contact Information <table border="1" style="width:100%; border-collapse: collapse;"> <tr> <td colspan="3">Name</td> <td colspan="3">Title</td> </tr> <tr> <td>Phone</td> <td>Ext.</td> <td>Fax</td> <td colspan="3">Email</td> </tr> </table>			Name			Title			Phone	Ext.	Fax	Email																	
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9	Exemption from Backup Withholding and FATCA Reporting: Complete this section if it is applicable to you. See instructions for more details Exemption Code for Backup Withholding <input style="width:100%;" type="text"/> Exemption Code for FATCA Reporting <input style="width:100%;" type="text"/>																													
10	Certification Under penalties of perjury, I certify that: 1. The number shown on this form is my correct Taxpayer Identification Number, and 2. I am not subject to Backup Withholding because: (a) I am exempt from Backup Withholding, or (b) I have not been notified by the IRS that I am subject to Backup Withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to Backup Withholding, and 3. I am a US citizen or other US person, and 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct. The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding. Certification instructions: You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN.																													
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The State of Arizona Substitute W-9 Form Instructions

The State of Arizona (State), like all organizations that file an information return with the IRS, must obtain your correct Taxpayer Identification Number (TIN) to report income paid to you or your organization. The State uses the Substitute W-9 Form to obtain certification of your TIN in order to ensure accuracy of information contained in its payee/vendor system and to avoid Backup Withholding as mandated by the IRS. According to IRS regulations, the State must withhold 28% of all payments if a vendor/payee fails to provide the State its certified TIN. The Substitute Form W-9 certifies a vendor/payee's TIN. Any vendor/payee who wishes to do business with the State must complete the Substitute W-9 Form.

Part 1 - Type of Request: Select only one.

Part 2 - Taxpayer Identification Number (TIN): Enter your nine-digit TIN. The TIN is either your nine-digit Social Security Number (SSN) assigned by the Social Security Administration (SSA) or Employer Identification Number (EIN) assigned by the Internal Revenue Service (IRS).

Part 3 - Entity Name: Enter the legal name as it appears on IRS EIN records, IRS Letter CP575, IRS Letter 147C or Social Security Administration Records, Social Security Card. If Individual, Sole Proprietor, Single Member LLC, enter First, Middle, Last Name. Enter your DBA in the designated line if applicable.

Part 4 - Entity Type: Select only one for TIN given.

Part 5 - Minority Business Indicator: Select only one for TIN given.

Part 6 - Veteran Owned Business: Select only one for TIN given.

Part 7 - Entity Address: List the locations for tax reporting purposes and where payments should be mailed.

Part 8 - Entity Contact Information: List the contact information.

Part 9 - Backup Withholding and FATCA Exemptions: If you are exempt from Backup Withholding and/or FATCA reporting, enter in the Exemptions box, any code(s) that may apply to you.

Backup Withholding Exemption Codes: Generally, Individuals (including Sole Proprietors) are not exempt from Backup Withholding. Additionally, Corporations are not exempt from Backup Withholding when supplying legal or medical services. If you do not fall under the categories below, leave this field blank. The following codes identify payees that are exempt from Backup Withholding:

Code 1: An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b) (7) if the account satisfies the requirements of section 401(f) (2)

Code 2: The United States or any of its agencies or instrumentalities

Code 3: A state, the District of Columbia, a possession of the United States, or any of their political subdivisions or Instrumentalities

Code 4: A foreign government or any of its political subdivisions, agencies, or instrumentalities

Code 5: A corporation

Code 6: A dealer in securities or commodities required to register in the United States, the District of Columbia, or a possession of the United States Code 7: A futures commission merchant registered with the Commodity Futures Trading Commission

Code 8: A real estate investment trust

Code 9: An entity registered at all times during the tax year under the Investment Company Act of 1940

Code 10: A common trust fund operated by a bank under section 584(a)

Code 11: A financial institution

Code 12: A middleman known in the investment community as a nominee or custodian

Code 13: A trust exempt from tax under section 664 or described in section 4947

FATCA Exemption Codes: The following codes identify payees that are exempt from reporting under FATCA. These codes apply to persons submitting this form for accounts maintained outside of the United States by certain foreign financial institutions. If you are only submitting this form for an account you hold in the United States, leave this field blank. The following codes identify payees that are exempt from FATCA Reporting:

Code A: An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a) (37)

Code B: The United States or any of its agencies or instrumentalities

Code C: A state, the District of Columbia, a possession of the United States, or any of their political subdivisions or instrumentalities

Code D: A corporation the stock of which is regularly traded on one or more established securities markets, as described in Reg. section 1.1472-1(c)(1)(i)

Code E: A corporation that is a member of the same expanded affiliated group as a corporation described in Reg. section 1.1472-1(c) (1) (i)

Code F: A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state

Code G: A real estate investment trust

Code H: A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940

Code I: A common trust fund as defined in section 584(a)

Code J: A bank as defined in section 581 Code K: A broker

Code L: A trust exempt from tax under section 664 or described in section 4947(a) (1)

Code M: A tax-exempt trust under a section 403(b) plan or section 457(g) plan

Part 10 - Certification: Please sign, date and provide preparer's name in appropriate space.

Subaward Assessment Questionnaire

Area	#	Question	Answer	Comments
General	1	Is your entity new to operating or managing state and/or federal funds?		
	2	Is this type of program activity new for your entity?		
	3	Has there been high staff turnover or agency reorganization that affects this program?		
	4	Does your organization have effective procedures and controls to monitor grant and compliance activity?		
Legal	5	Is your organization currently or previously suspended or debarred?		
	6	Does your organization have an active SAM.gov registration?		Active EID/DUNS # of organization (REQUIRED) :
Audit	7	Have more than 3 funding cycles passed since your entity had an on-site monitoring visit?		
	8	Were there findings/violations in the prior audits or on-site monitoring visits?		
	9	Is your organization subject to a federal single audit? Note: Single audit not required re: for-profit organizations or non-profits expending less than \$750,000 in federal/sub-federal funds per fiscal year.		
	10	Attach your most recent annual audited financial statement to this report.		<i>Note: Agencies will be responsible for forwarding a copy of audited financial reports on an annual basis to State of Arizona, or upon request.</i>
Financial/Program Assessment	11	Does your entity have a financial management system in place to track and record expenditures against this grant?		
	12	Are time distribution records maintained for all employees and the associated cost objective, if applicable?		
	13	Is this grant large in terms of percentage of overall funding for your organization?		
	14	Does your organization have a system in place to track and report programmatic outcomes?		

Organization Name:

**Name of Authorized Official
or Individual Completing
this Form:**

Date of Completion: